Notice of Public Meeting

City of Tallahassee and Leon County
Affordable Housing Advisory Committee
Monday, October 13, 2025
10:00AM EST
Smith-Williams Service Center
2295 Pasco Street
Tallahassee, FL

The City of Tallahassee and Leon County's Affordable Housing Advisory Committee (AHAC) will hold a regular meeting pursuant to Sec. 420.9076, Florida Statutes, on Monday, October 13, 2025, at 10:00AM at the Smith-Williams Service Center, 2295 Pasco Street. The public is welcomed to attend the committee meeting. Citizens wishing to provide input may make public comment in person at the meeting. There will also be a virtual meeting or conference call in option for attendees (virtual public comment will not be received):

WebEx Event: City/County Joint AHAC Meeting

Event address for https://talgov.webex.com/talgov/October 2025

attendees:

Event number: 2333 022 0346

Event password: AHAC

To receive a call back, provide your phone number when you join the

event, or call the number below and enter the access code.

United States Toll: 1-408-418-9388

Access code: 2333 022 0346

For more information, please contact Ginger Williams at ginger.williams@talgov.com or 850-891-6566.

In accordance with the Americans with Disabilities Act and Section 286.26, Florida Statutes, individuals needing a special accommodation to participate in this public meeting should contact Ginger Williams by written request at least 48 hours prior to the meeting. Any non-English speaking person wishing to attend the meeting should contact Ginger Williams at least five days prior to the hearing and an interpreter will be provided. (La información y los materiales del programa están disponibles en español a pedido.)





Joint City/County Affordable Housing Advisory

Committee

October 13, 2025 - 10:00 a.m. Smith-Williams Service Center

MEETING AGENDA

- 1. CALL TO ORDER
 - 1.1. Establish Quorum
 - 1.2. Posting of Meeting Notice
- 2. PUBLIC COMMENT ON AGENDA ITEMS
- 3. AGENDA MODIFICATIONS
- 4. APPROVAL OF MINUTES
 - 4.1 Summary of the April 29, 2024, Joint AHAC Meeting
 - 4.2 Summary of the October 14, 2024, Joint AHAC Meeting
 - 4.3 Summary of the April 28, 2025, Joint AHAC Meeting
- 5. PRESENTATIONS
 - 5.1 DPA Foreclosure Rate and Future Steps Joint AHAC Request
 - 5.2 Public/Private Partnerships and Multifamily Development City AHAC Request
- 6. POLICY & DIRECTION
- 7. ANNOUNCEMENTS
- 8. UNAGENDAED ITEMS
- 9. ADJOURNMENT



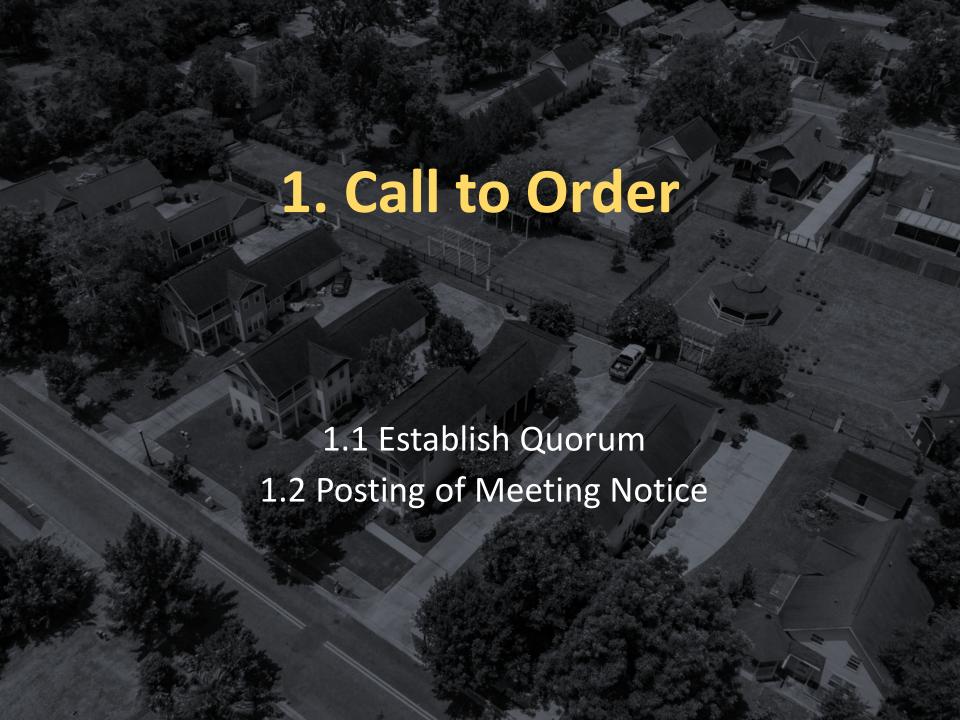


JOINT City/County AFFORDABLE HOUSING ADVISORY COMMITTEE

October 13, 2025 – 10:00am

Meeting Agenda

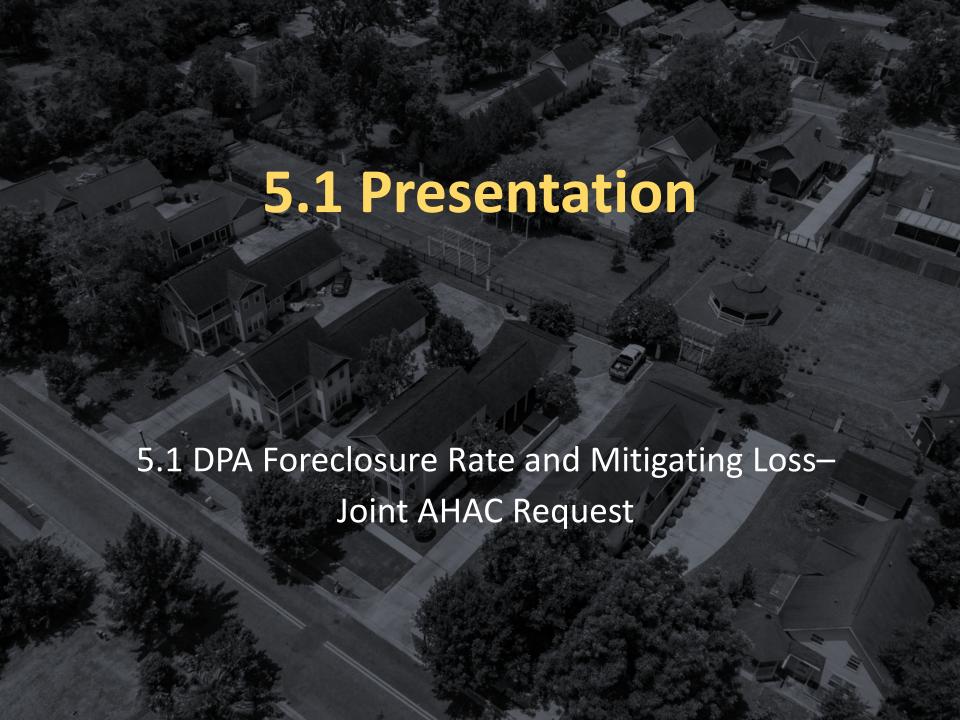
1. Call to Order	1.1 Establish Quorum 1.2 Posting of Meeting Notice
2. Public Comment on Agenda Items	No written content
3. Agenda Modifications	No written content
4. Approval of Minutes	4.1 Minutes from April 29, 2024, Meeting 4.2 Minutes from October 14, 2024, Meeting
5. Presentations	5.1 DPA Foreclosure Rate and Mitigating Loss – Joint AHAC Request 5.2 Public/Private Partnerships and Multifamily Development – City AHAC Request
6. Policy & Direction	No written content
7. Announcements	No written content
8. Unagendaed Items	No written content
9. Adjournment	No written content







4. Approval of Minutes 4.1 Summary of the April 29, 2024 Meeting 4.2 Summary of the October 14 2024 Meeting



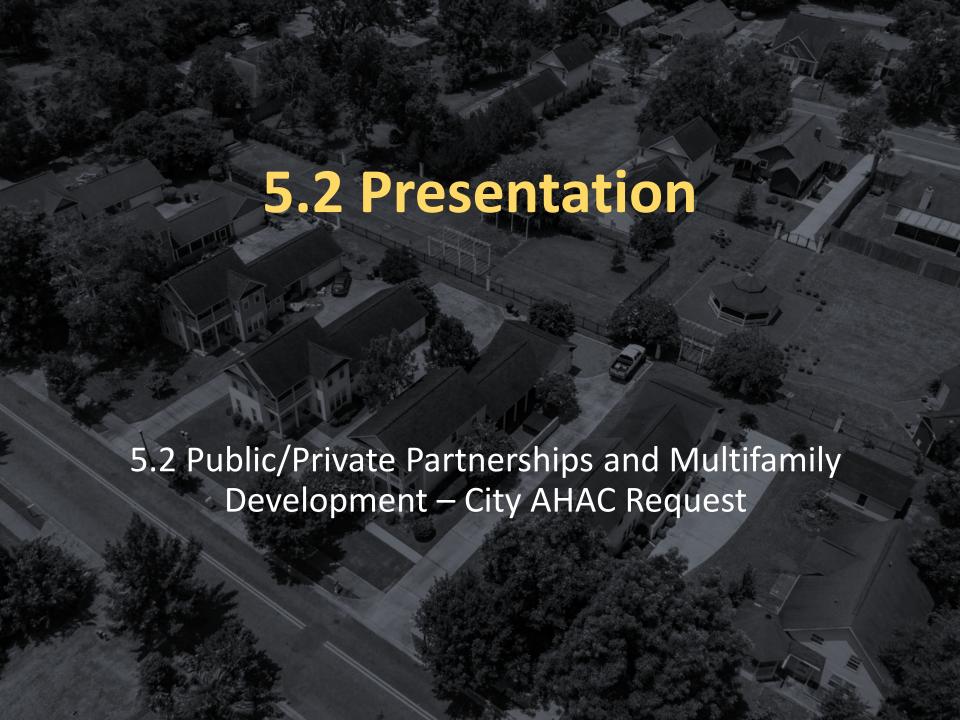
Foreclosure Rate & Mitigating Loss

- City Loan Portfolio as of <u>September 30, 2025</u>
 - Total Open/Active Loans = <u>756</u>
 - Portfolio = **\$7.4M**
 - Current Foreclosure Rate = 12%
 - Average time = 8 years from closing to pending action

- County Loan Portfolio as of October 2, 2025
 - Total Open/Active Loans = <u>108</u>
 - Portfolio = \$919,219
 - Current Foreclosure Rate = 0.93%

Mitigating Loss

- Reducing starting amount to encourage lenders to loan more on the primary mortgage
 - The loans are forgivable, and no payments are made during the loan term; a larger primary mortgage with regular payments can reduce the repayment burden should the owner sell before the loan is fully forgiven
- Prioritizing purchase of new units through new construction programs such as AHCLP, CLT, CHDO, County HOD, and Inclusionary
 - Purchasing a newly built home will allow for greater appreciation of the asset over time and reduce the amount of capital improvements necessary in the first 5-10 years
 - These units are subsidized during construction lowering the purchase price and reducing the amount of DPA needed, sometimes resulting in no second mortgage
- Offering counseling and other loan management options
 - Heirs' property services, foreclosure prevention counseling, budgeting, workout plans, and early forgiveness for homeowners facing probate, foreclosure, or bankruptcy can alleviate the burden on the homeowner



PUBLIC/PRIVATE PARTNERSHIPS - Multifamily

The City is not a developer, so it is important to cultivate creative solutions to bring new units into the pipeline. The City is a leader with innovative partnerships with its award-winning strategies and programs.

- Supports multifamily development through fee waivers, land use flexibilities, technical assistance, and subsidy
- Since 2020, the City has successfully partnered to facilitate 1,162 new multifamily units, leveraging the City's investment of \$9M with over \$116M in local, state, and federal funding (such as LIHTC, SAIL, NHTF, private equity, and multifamily bonds)
- As of FHFC's 2024 Annual Report, there are 5,422 current active and pipeline rental units that have received allocation and resources through FHFC's rental programs





PUBLIC/PRIVATE PARTNERSHIPS - Homeownership

The City also partners to bring homeownership opportunities to our community through many innovative partnerships such as the City's first Community Land Trust.

 Supports homeownership development programs such as the AHCLP, CHDO's, CLT, Inclusionary Housing, and Habitat for Humanity through subsidy, land donations, low interest loans, and pipeline of eligible buyers





Since 2020, the City created new partnership opportunities to increase homeownership units:

- 2020 the joint Commissions created the first Community Land Trust
 - To date, the CLT has completed 8 units on 4 lots donated by the County utilizing City subsidy
- 2021 the Commission approved the creation of the Affordable Home Construction Loan Program designating a portion of the City's ARPA funding to spur development during the pandemic
 - To date, the program has yielded 13 new units, leveraging the City's \$1.1M investment for \$2.9M in sales

IN ACTION – ORANGE AVENUE REDEVELOPMENT

Since 2018, the City has provided on-going technical, in-kind, and financial support to the Tallahassee Housing Authority (THA) Orange Avenue Redevelopment project. The redevelopment consists of three phases that will produce a 390-unit mix of voucher-based public housing, low-income rentals, and market rate rental units. The project is the first Purpose-Built Communities (PBC) development which is being implemented in the South City community with support from the City, County, and the South City Foundation. Phases 1 and 2 are completed and occupied. Phases 3 and 4 are pending funding.

Public-Private Partnership with CRA, County, City and THA:

- County HFA Bonds \$18,000,000
- City Water/Sewer Waiver \$150,000
- LIHTC at 9% and 4% \$33,311,730
- National Housing Trust Fund \$925,000
- CRA \$4,525,000
- SAIL \$5,611,577
- THA 350.000
- City Subsidy \$2,002,000
- County Subsidy \$2,002,000





IN ACTION – WALLIS STREET PROJECT



The Wallis Street project aims to offer affordable housing solutions in the vibrant heart of Tallahassee's South City. This initiative focuses on creating a single-family pocket neighborhood catering to the "missing middle" demographic.

Up to 24 units, including 1-, 2-, and 3-bedroom units and accessory dwelling units.

Public-Private Partnership with CRA, County, City and CLT will include investments such as:

- Fee Waivers
- Reduction of land use requirements
- City HOME Funding
- DPA for buyers
- Surplus land donation
- Private Equity
- County SHIP Funding
- CRA Funding



